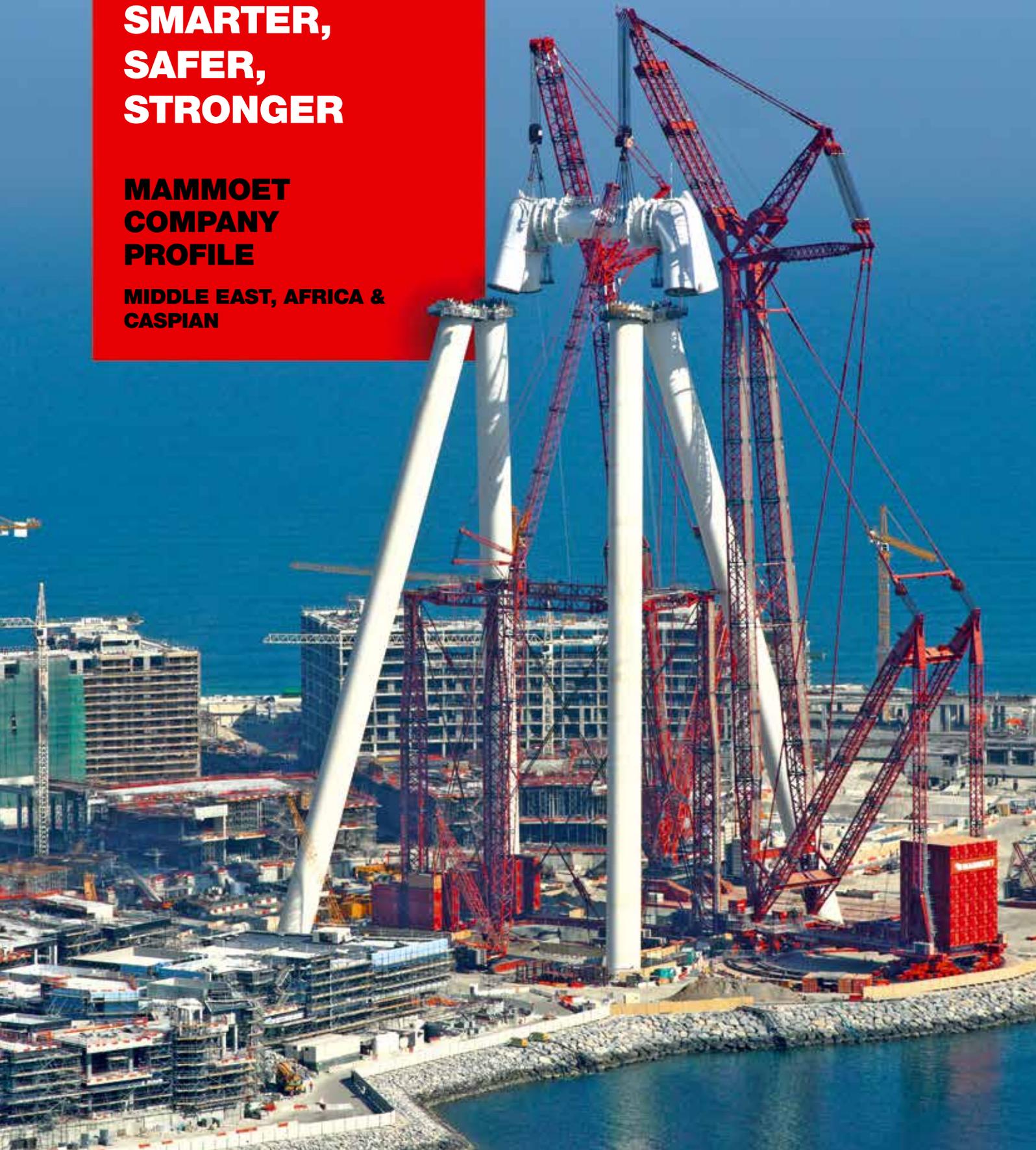


**SMARTER,  
SAFER,  
STRONGER**

**MAMMOET  
COMPANY  
PROFILE**

**MIDDLE EAST, AFRICA &  
CASPIAN**



 **MAMMOET**

**SMARTER, SAFER, STRONGER**

# WHO WE ARE

Mammoet provides smarter, safer, stronger ways to improve construction efficiency, optimise the uptime of plants and get new assets online as soon as possible.

We are committed to using our expertise in heavy lifting and transportation as a critical factor in helping the world to decarbonize; creating a sustainable planet for the present and the future.

Working in close partnership with our customers across a diverse range of industry sectors means that we can find the most efficient and cost-effective methods to overcome their challenges. That takes engineering skills, innovative thinking and the very best safety standards – traits which have led us to achieve feats that were once considered impossible, often breaking records in doing so.





**We are active in a broad range of sectors that are key to the world's growth, including renewable energy, petrochemical and civil engineering. Our expertise in engineered heavy lifting and transport enables customers to complete projects more efficiently and safely.**

The challenges these industries face are changing rapidly. Energy is being sought in more remote, inhospitable locations and renewable technologies such as wind turbines are growing ever larger and more difficult to install. Urban populations continue to expand, and infrastructure upgrades must keep pace whilst creating minimal disruption to daily life.

Our unparalleled engineering expertise, state-of-the-art equipment and global reach means we can help to meet these challenges. With over two hundred years

in business and over 6,200 professionals based strategically around the world, Mammoet is in a unique position to ensure the best outcome for your project regardless of industry, location or size.

#### **MAMMOET'S SERVICES**

- Heavy lifting
- Heavy transport
- Shutdown management
- Modular and site-wide construction
- Load-in and loadout
- Factory-to-Foundation / logistics
- Rapid response

## **MIDDLE EAST, AFRICA & CASPIAN REGION**

Mammoet has a strong history in the Middle East and Africa, with the first project dating back more than forty years. We opened our head office in Dubai, UAE, with yard and equipment, in 1975. Since then we have established offices in Abu Dhabi, Saudi Arabia, Qatar, Kuwait, Oman, Egypt, Azerbaijan, Kazakhstan, South Africa, Mozambique and Nigeria.

#### **LEADERSHIP**



**Jack van den Brink**  
Managing Director



**Michel Bunnik**  
Commercial Director



**Davide Andreani**  
Operations Director



**Atinuke Durodola**  
Human Capital Director



**Jiri van Scherpenzeel**  
Finance Director

#### **GLOBAL MARKET LEADER**

Turnover 2020:	<b>€1.2 billion</b>
Professionals:	<b>6,200</b>
Presence:	<b>worldwide</b>
Branches:	<b>90</b>
Cranes:	<b>1,304</b>
Axle lines of SPMT:	<b>4,771</b>
Axle lines of trailer:	<b>4,181</b>



## In January 2020 Mammoet acquired ALE - creating the world's largest heavy lift and transportation company by far, which now operates as one entity under the Mammoet brand.

Mammoet's combined team of dedicated professionals as well as its fleet of heavy equipment are the world's largest. This significantly enhances the scalability of its services, its capacity to innovate and the efficiency with which it can mobilize – no matter how remote the location. This enhances its ability to deliver in the safest, most efficient and cost-effective way possible - from single day local jobs to multi-year megaprojects. Mammoet owns more than 3,300 lines of conventional platform trailers and over 4,700 lines of SPMT (self-propelled modular transporter). It owns and operates more than 1,300 cranes worldwide, up to 1,600t capacity. Furthermore, its super heavy lift cranes are capable of lifts up to 6,000t, meaning Mammoet always has an option to support and expedite your project.

Crucially, Mammoet is the only global heavy lifting and transport business with a large R&D facility run independently from its operational

activities, allowing it to innovate for the long term in close collaboration with customers. Innovations to date such as the PTC and SK crane ranges, the FOCUS30 and the Mega Jack have led the industry – shortening countless project schedules in the process and redefining industry practices. Mammoet now offers unparalleled global coverage with over 140 offices and branches worldwide, ensuring close proximity to any project – wherever in the world it takes place.





# ENABLING THE ENERGY TRANSITION

**To meet decarbonization targets the world must increase its production of renewable energy at an unprecedented scale and speed. Mammoet is committed to helping make this happen as quickly and efficiently as possible.**

This demands teamwork and dedication in pioneering new technology and conquering some of the world's most remote, inhospitable places. This commitment has led us to play a lead role in many ambitious renewable energy projects both on land and at sea - overcoming mountains and rivers; lifting higher, further and heavier than ever before.

Whether it's a 1,000 turbine wind farm or a single solar panel, Mammoet has the expertise and equipment to ensure projects are completed efficiently and assets are online as soon as possible. But there is more to do in helping our customers as they plot their course to carbon neutrality. We are investing in new fuels, innovative methodologies and smarter technologies to reach further, build faster and more sustainably. So that together we can ensure the world is a safe, sustainable home for future generations.

**IT IS OUR CONTRIBUTION TO A GROWING WORLD.**



# NO JOB TOO SMALL

**Although we make headlines for record-breaking lifts or journeys across continents, our bedrock has always been supporting small and medium-sized organizations. So whether you're moving hundreds of modules or a single container, we know how important it is to your business. This is why we're never afraid to get our hands dirty to keep things moving safely and efficiently.**

We sweat the small stuff. In fact it's the heartbeat of Mammoet branches: half of our projects are local transportations and around the world we frequently rent cranes for short-term projects. Our colleagues relish rolling up their sleeves and getting stuck in – which means that we typically have the expertise and equipment on hand locally to solve your challenge.

Across over 100 Mammoet branches in 45 countries worldwide, many of us are on first-name terms with customers who aren't looking to move the earth, but want reliable, expert support for their project. To know that they will be dealing with professionals who speak their language – both literally and in understanding specifically what it takes to deliver a project on their patch.

# EXPERTISE AT EVERY STAGE OF YOUR PROJECT

**Whether you're planning construction or about to start decommissioning, the right heavy lifting and transport plan is key to keeping everything else on schedule. That's where Mammoet comes in. We help clients across the entire asset lifecycle with the simple objectives of getting the job done safely and efficiently.**

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That's where Mammoet comes in. We help clients across the entire asset lifecycle with the simple objectives of getting the job done safely and efficiently.



## **FEED**

Planning heavy lifting and transport at the FEED stage is fundamental to defining a project's critical path and identifying how deadlines can be moved forward. Mammoet works with clients to develop bespoke plans, so whether you're undertaking a major modular construction project or replacing a highway bridge we can ensure work is as streamlined as possible.

## **FABRICATION**

The size and shape of cargo dictates how a project's transportation and installation phases will run. Mammoet regularly supports fabrication yards to determine how the likes of saddle locations and lifting lugs can help to improve the logistics schedule, reducing costs and saving time.



## ASSEMBLY

Assembly often involves the lifting and transport of numerous large and heavy components. Specialist experience is needed to ensure such activities take place safely and protect the components, keeping people safe and the schedule intact.



## LOGISTICS

Complex logistics plans can have a critical impact on project schedules. Mammoet is experienced in facilitating the smooth transport of large numbers of components, minimizing handover points and overcoming challenges such as trans-shipment processes or road permits. Crucially, this can be done on a “factory-to-foundation” basis, giving the client one point of contact right through to installation on site.



## CONSTRUCTION / INSTALLATION

We understand there is no ideal project, as lifting activities on site must typically be performed alongside any number of other critical paths and ongoing work. Mammoet offers site-wide support to overcome these challenges, meaning schedules are optimized by centrally managing all lifting and transport – enhancing the safety and efficiency of projects.



## OPERATION

Shutdown and turnaround procedures can impact asset productivity so must be performed in the minimal possible timeframe. But projects often occur in areas that have not been designed for this type of work. We offer specialist experience in how to execute lifting and transport within busy, complex sites, coordinating with other contractors to ensure assets are back online as quickly as possible.

## DECOMMISSIONING/ RELOCATION

No two decommissioning or relocation projects are the same. That's why Mammoet provides clients with a made-to-measure services appropriate to your particular challenges. This is an approach proven across a broad range of different projects from bridge moves through to the load-out and load-in of decommissioned offshore topsides.



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## PRODUCT LIFE-CYCLE

This product life-cycle is applicable for all industries we serve, from bridges to refineries and from fertilizer plants to LNG trains and nuclear plants. Our services cover all these segments throughout the chain, and for some of our clients we are involved in all phases of the lifecycle. We are always open to discuss where we can assist you, whether it be with building a new plant, a major overhaul of an existing one or the full relocation of a sold asset.

# SMARTER, SAFER, STRONGER



## A UNIQUE GLOBAL NETWORK OF SPECIALISTS

We offer clients the largest available pool of specialized heavy lifting and transport expertise. Over 6,200 Mammoet professionals are based in strategic locations across the world, ensuring our engineering skills are available no matter where you are based.

This is backed by our R&D department dedicated to developing new, smarter ways of ensuring your project runs as efficiently as possible. So you can benefit from the reliability, continuity, quality and safety that this network brings.



## GLOBAL PRESENCE

More than 90 offices and branches worldwide provide a broad network of resources to help our clients meet, or even beat, their deadlines. Mammoet's network ensures highly trained and experienced professionals, alongside the largest and most varied pool of specialized equipment, are always available - wherever our clients are operating. This allows us to mobilize quickly and, if needed, upscale for projects anywhere on the globe, anytime.



## A STRONG SAFETY CULTURE

It is the purpose of our health and safety management system that everyone returns home safe, every day. Mammoet's safety, health and quality standards are integrated in our daily work and training schedules. Our approach has led to safety records that stand out as the best in our industry.

Since 2014, Mammoet has refocused its safety management system, placing more emphasis on the prevention of Serious Incidents and Fatalities (SIF) in order to continuously improve our safety performance. Our standards contribute to the reliability of our services, because every minute spent on safety is time well spent. That's why we call it: 'precious time'. After all, the costs associated with incidents are always much higher than the costs of avoiding them.



## Daily Toolbox & Mammoet Minute

Every working day, everywhere Mammoet is on-site, begins with a safety toolbox meeting for the entire team. Subsequently, all Mammoet professionals working in any project must follow the Mammoet Minute:

1. Stop before you start your work.
2. Think about the risks.
3. Look around you: what are the risks?
4. Evaluate the risks.
5. Control the risks, take action.
6. Start your work safely.





### FLEET

The unique capability of our equipment, combined with our experience, enables us to get the best results from our services and unlock more efficient ways of working. Our fleet of equipment is owned and maintained by Mammoet. This gives us the flexibility to deploy equipment anywhere in the world – whenever a project demands. Through our strict maintenance programs we control the safety and reliability of our fleet. After all, when our customers choose Mammoet, we want them to be sure of one thing: that Mammoet professionals and their equipment get the job done well, safely and on time.

Mammoet has brought many innovations to the market and continues to develop new solutions for the changing needs of our clients. Our creative engineering and fleet development are not limited to cranes and transport equipment: we are also continuously developing dedicated drawing and calculation tools as well as a range of software for controlling equipment and operations.



### THE NEXT GENERATION OF EXPERTS

The success of our industry relies on attracting and training the Mammoet professionals of the future. We do this through the Mammoet Academy – our central training facility that offers formal instruction and practical training to all our employees and those of our partners around the world.

Digitized learning assets means that an employee in South America can receive the same standard of training as somebody in Australia or the Middle East. This is coupled with on-the-job training provided by local professionals who understand local requirements. So that no matter where a project is based, our people apply the same high standards and values in their work.



### SHARING KNOWLEDGE WITH YOU

The Essentials of Heavy Lifting and Transport is a dedicated training course for our customers. It can be held at the client's premises and has been created for executives, managers and operational staff. The aim of the training course is to share expertise regarding the role of engineered heavy lifting and transport - from a project's design stage through to the point of a safe delivery. After this training, your experts will have an enhanced understanding of the opportunities for project optimization released by incorporating heavy lifting and transport into their project plans from the earliest stages.

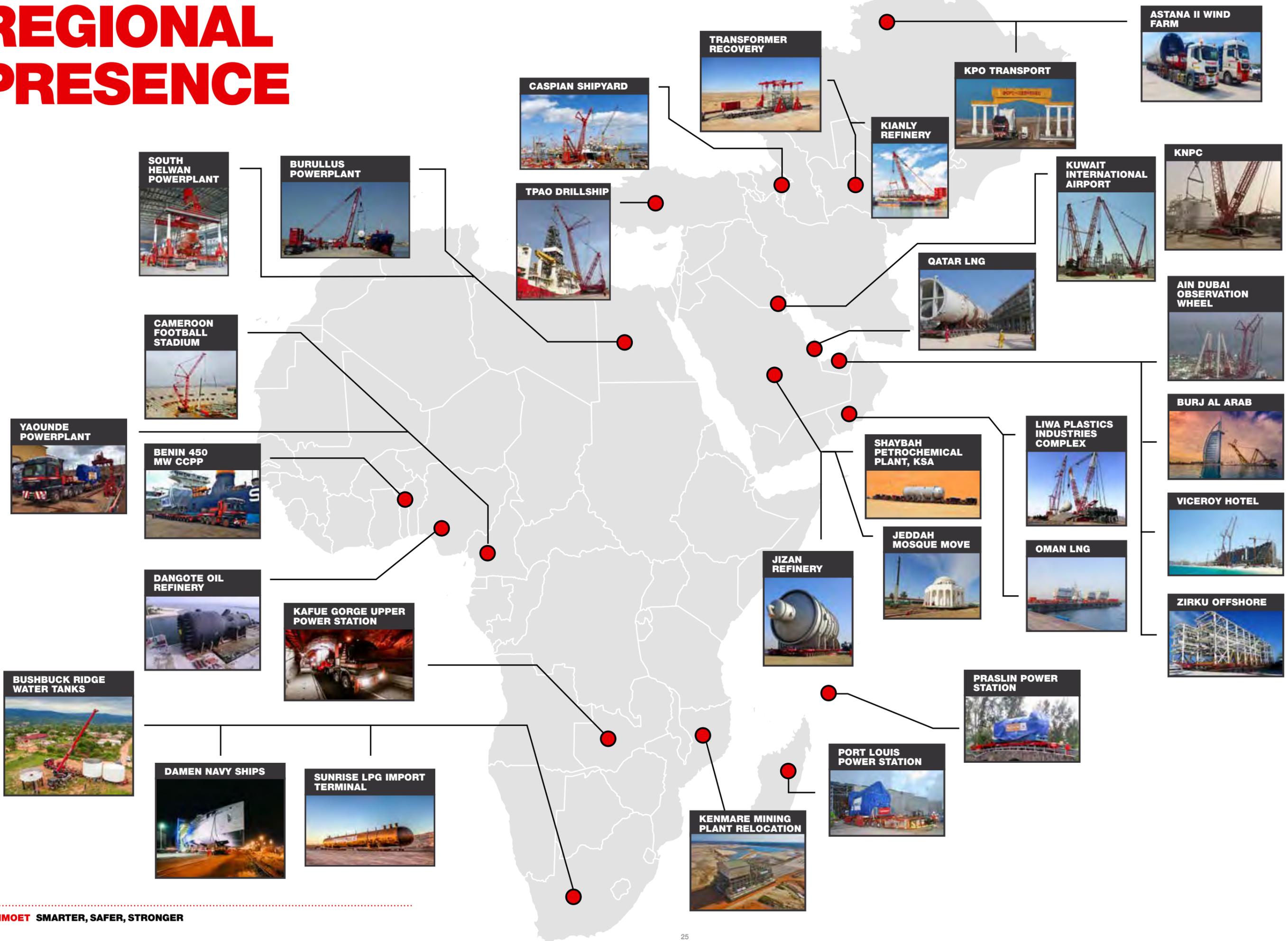


### SOLID FOUNDATION

Mammoet is part of SHV, a family-owned company with a strong focus on long term sustainable growth. This gives us a solid foundation from which to offer stability and consistency to our stakeholders.

This is backed by SHV's key values of integrity and trust. Integrity means being honest, genuine and totally open in communications about all matters which concern the company. SHV trusts its people to put their best effort into working for the company, its progress and achieving success within their capabilities and in line with the SHV values. Visit: [www.shv.nl](http://www.shv.nl).

# REGIONAL PRESENCE



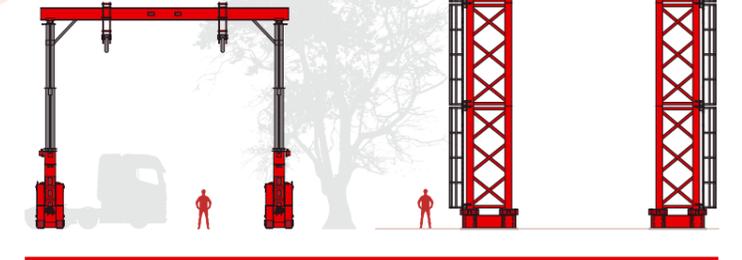
**TOTAL CRANES**  
**1,304**

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**TOTAL CAPACITY**  
**3,924,174 TONS**

**GANTRY  
CRANES**  
20 x 0-5,000Te

**HYDRAULIC GANTRIES**  
12 x 0-500Te  
8 x 500-1,100Te



**ALL TERRAIN  
CRANES**  
224 x 0-100Te  
**Total capacity**  
33,600 TON METER

240 x 100-400Te  
**Total capacity**  
144,000 TON METER

50 x 400-1200Te  
**Total capacity**  
90,000 TON METER

**Overall capacity**  
91,440 TONS

**ROUGH TERRAIN  
CRANES**  
262 x 0-100Te  
**Total capacity**  
32,750 TON METER

78 x 100Te AND ABOVE  
**Total capacity**  
25,740 TON METER

**Overall capacity**  
21,680 TONS

**SELF ERECTING  
PEDESTAL CRANE**  
1 x 2,500T class  
**Total capacity**  
30,000 TON METER

**SUPER HEAVY  
LIFT CRANE**  
2 x 5,000Te  
**Total capacity**  
708,000 TON METER

**Overall capacity**  
10,000 TONS

**CRAWLER CRANES**  
153 x 0-400Te  
**Total capacity**  
175,950 TON METER

74 x 400-750Te  
**Total capacity**  
592,000 TON METER

12 x 750-1,000Te  
**Total capacity**  
118,368 TON METER

22 x 1,000-3,000Te  
**Total capacity**  
489,602 TON METER

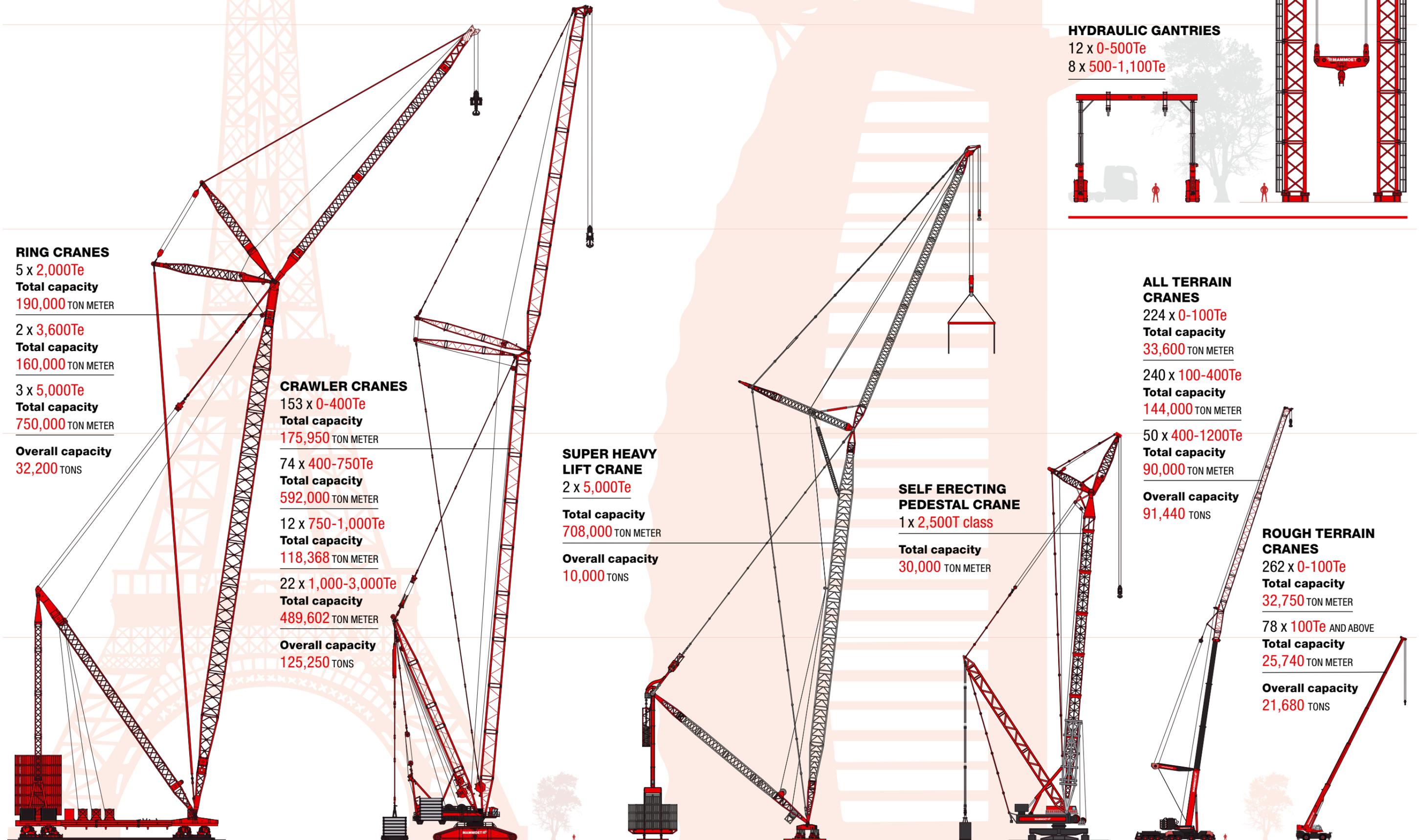
**Overall capacity**  
125,250 TONS

**RING CRANES**  
5 x 2,000Te  
**Total capacity**  
190,000 TON METER

2 x 3,600Te  
**Total capacity**  
160,000 TON METER

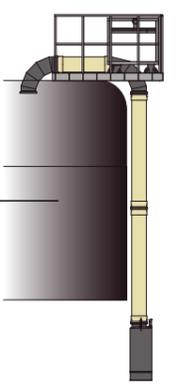
3 x 5,000Te  
**Total capacity**  
750,000 TON METER

**Overall capacity**  
32,200 TONS

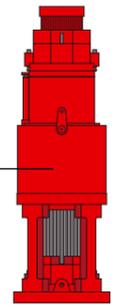




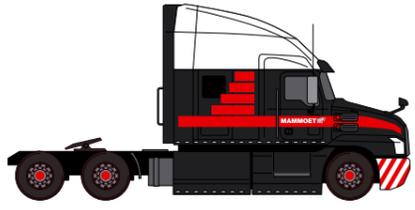
**BALLAST SYSTEMS**  
425 x 150-2,400m<sup>3</sup> / hour



**STRAND JACK SYSTEMS**  
540 x 14-1,250Te  
Total capacity 272,834 TONS



**TRAILERS**  
4,181 AXLE LINES

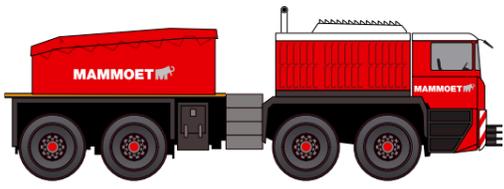


**SPMT**  
4,771 AXLE LINES

**PPU SPMTs**  
293

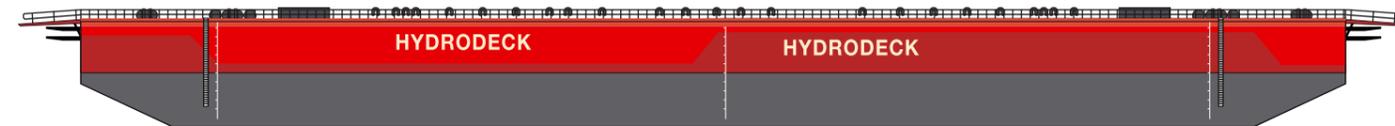
**SPMT capacity**  
200,760 TONS

**OTHERS**  
2,663 AXLE LINES



**Conventional / Self-propelled capacity**  
137,940 TONS

**TRUCKS**  
645 x PRIME MOVERS



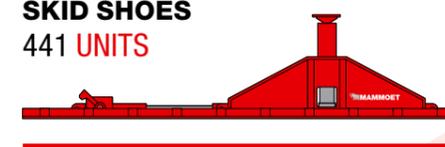
**MULTI-PURPOSE LOADING-IN VESSEL**

1 x HYDRO DECK  
Total capacity 26,846 TONS – 5,600 m<sup>2</sup> DECK SPACE

3 x MULTI-PURPOSE PONTOON  
Total capacity 8,270 TONS – 3,352 m<sup>2</sup> DECK SPACE

4 x PONTOON  
Total capacity 32,905 TONS – 9,940 m<sup>2</sup> DECK SPACE

**SKID SHOES**  
441 UNITS



**(MEGA) JACKING SYSTEMS**

20 x MJS 300-300Te  
Total capacity 6,000Te

12 x JS 500-500Te  
Total capacity 6,000Te

16 x MJS 800-800Te  
Total capacity 12,800Te

22 x JS 2400-2,400Te  
Total capacity 52,800Te

16 x MJS 5200-5,200Te  
Total capacity 83,200Te

**Overall capacity 160,800Te**

**SELF ERECTING TOWER CRANES**

32 x 0-100Te  
Total capacity 2,304 TON METER

2 x 100Te AND ABOVE  
Total capacity 360 TON METER

**Overall capacity 1,670 TONS**

**TRUCK CRANES**

112 x 0-100Te  
Total capacity 14,000 TON METER

10x 100-400Te  
Total capacity 3,300 TON METER

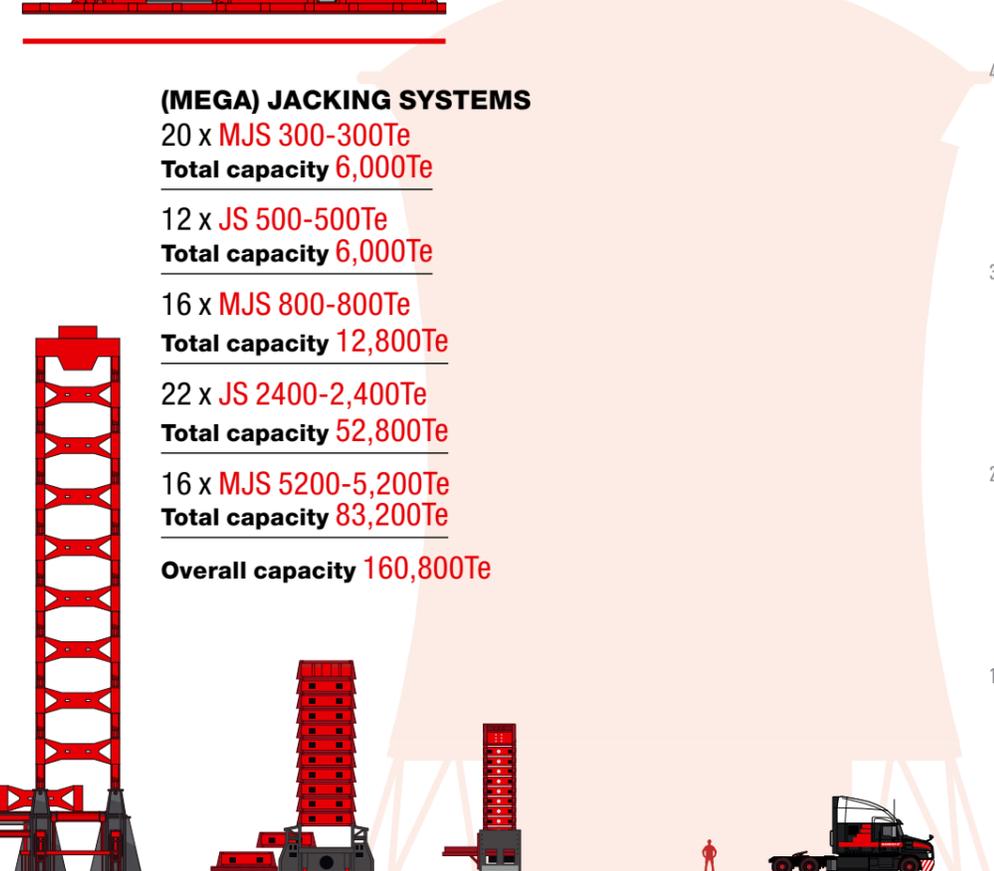
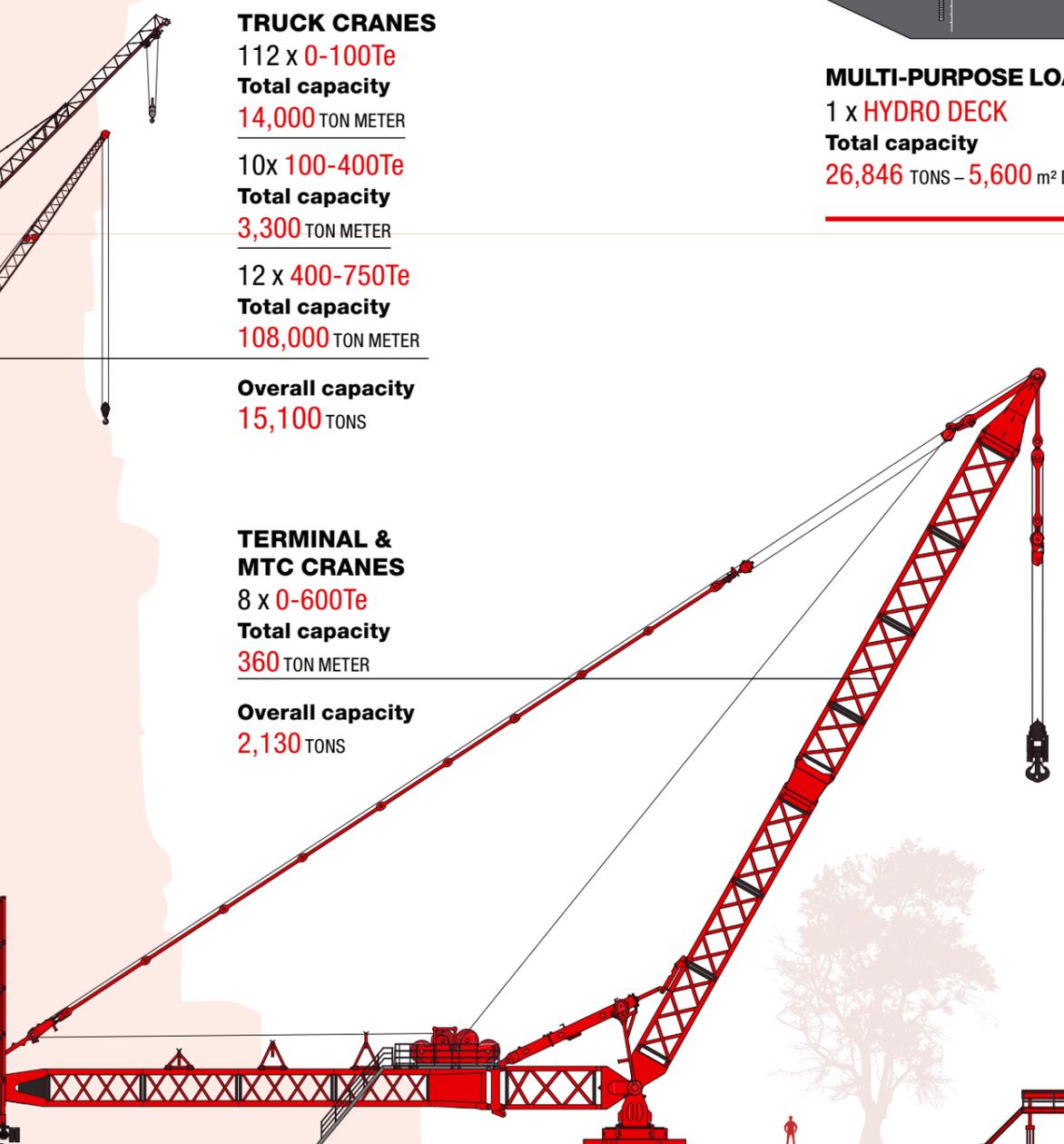
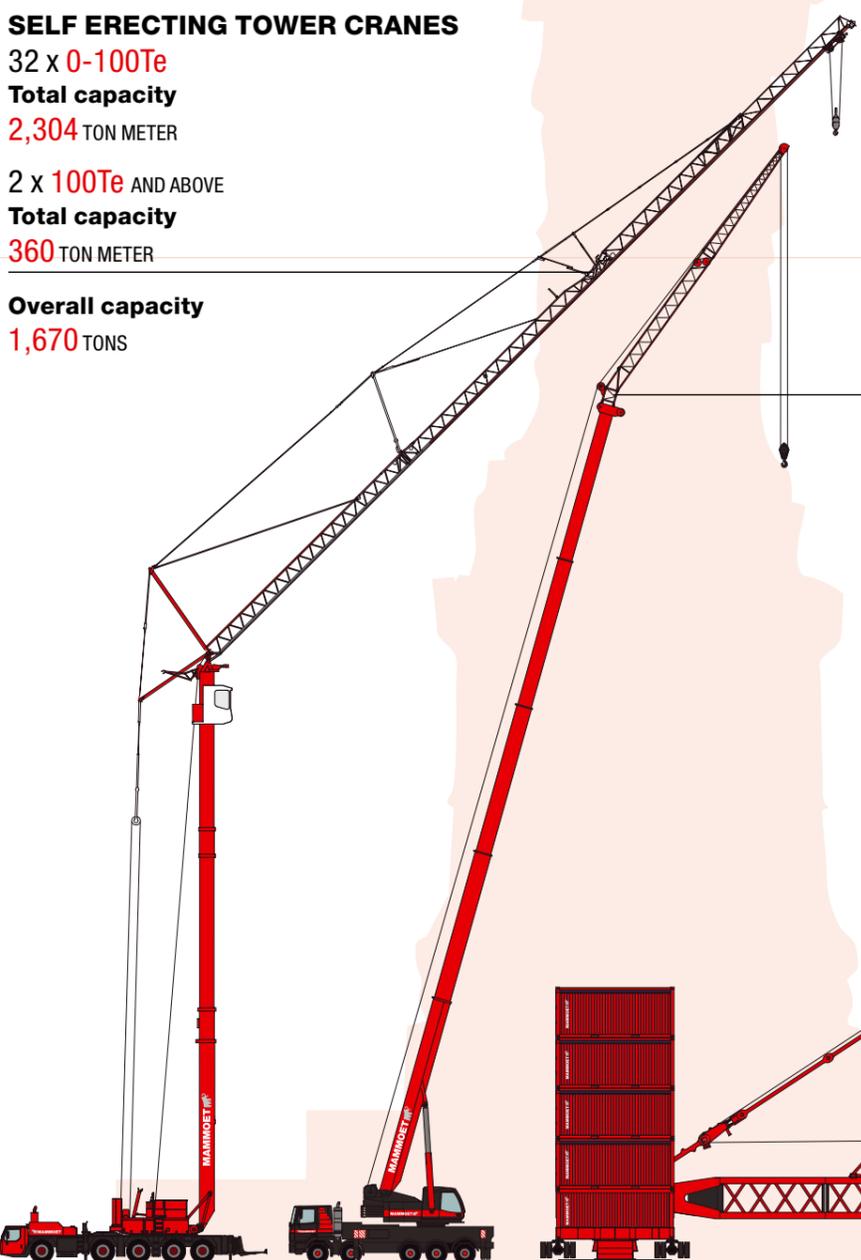
12 x 400-750Te  
Total capacity 108,000 TON METER

**Overall capacity 15,100 TONS**

**TERMINAL & MTC CRANES**

8 x 0-600Te  
Total capacity 360 TON METER

**Overall capacity 2,130 TONS**



## MAMMOET HAS OVER 140 OFFICES AND BRANCHES WORLDWIDE.

Below are the Mammoet regional head offices on each continent. To contact an office near you, please visit [www.mammoet.com/contact](http://www.mammoet.com/contact) and select 'Find an office'.



### MAMMOET MIDDLE EAST AND AFRICA OFFICES:

1 MAMMOET UNITED ARAB EMIRATES  
DUBAI  
+971 4 812 8000  
[salesmiddleeast@mammoet.com](mailto:salesmiddleeast@mammoet.com)

ABU DHABI  
+971 2 550 8741  
[salesmiddleeast@mammoet.com](mailto:salesmiddleeast@mammoet.com)

2 MAMMOET SAUDI ARABIA  
AL JUBAIL  
+966 13 342 7040  
[salesmiddleeast@mammoet.com](mailto:salesmiddleeast@mammoet.com)

3 MAMMOET OMAN  
MUSCAT  
+968 2450 1635  
[salesmiddleeast@mammoet.com](mailto:salesmiddleeast@mammoet.com)

4 MAMMOET QATAR  
DOHA  
+974 4456 7650  
[salesmiddleeast@mammoet.com](mailto:salesmiddleeast@mammoet.com)

5 MAMMOET BAHRAIN  
MANAMA  
+973 3 944 3651  
[salesmiddleeast@mammoet.com](mailto:salesmiddleeast@mammoet.com)

6 MAMMOET EGYPT  
NEW CAIRO  
+20 2 23 06 6045  
[salesmiddleeast@mammoet.com](mailto:salesmiddleeast@mammoet.com)

7 MAMMOET KAZAKHSTAN  
ATYRAU  
+7 7122 766 882  
[sales.caspian@mammoet.com](mailto:sales.caspian@mammoet.com)

8 MAMMOET AZERBAIJAN  
BAKU  
+994 123 10 3414  
[sales.caspian@mammoet.com](mailto:sales.caspian@mammoet.com)

9 MAMMOET SOUTHERN AFRICA  
JOHANNESBURG  
+27 11 882 4499  
[sales.southernafrica@mammoet.com](mailto:sales.southernafrica@mammoet.com)

CAPE TOWN  
+27 11 882 4499  
[sales.southernafrica@mammoet.com](mailto:sales.southernafrica@mammoet.com)

10 MAMMOET NIGERIA  
LAGOS  
+233 55 969 2702  
[sales.westafrica@mammoet.com](mailto:sales.westafrica@mammoet.com)